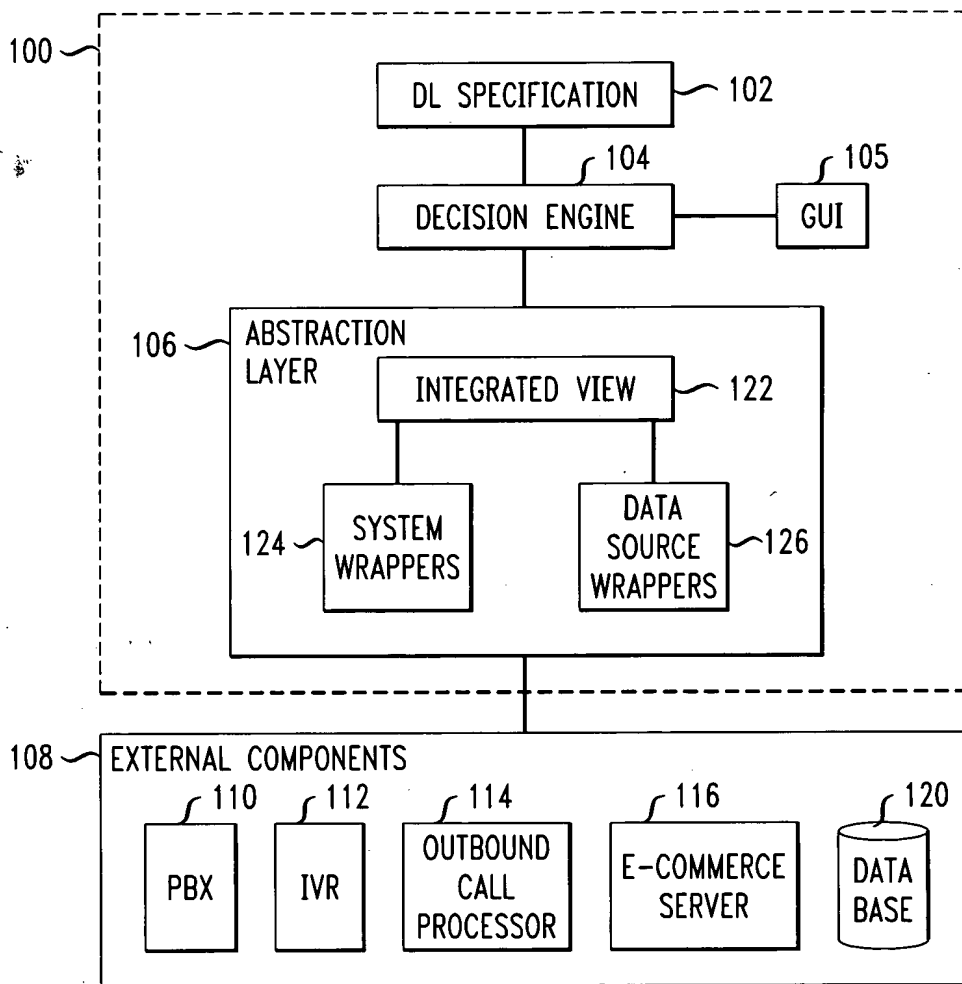




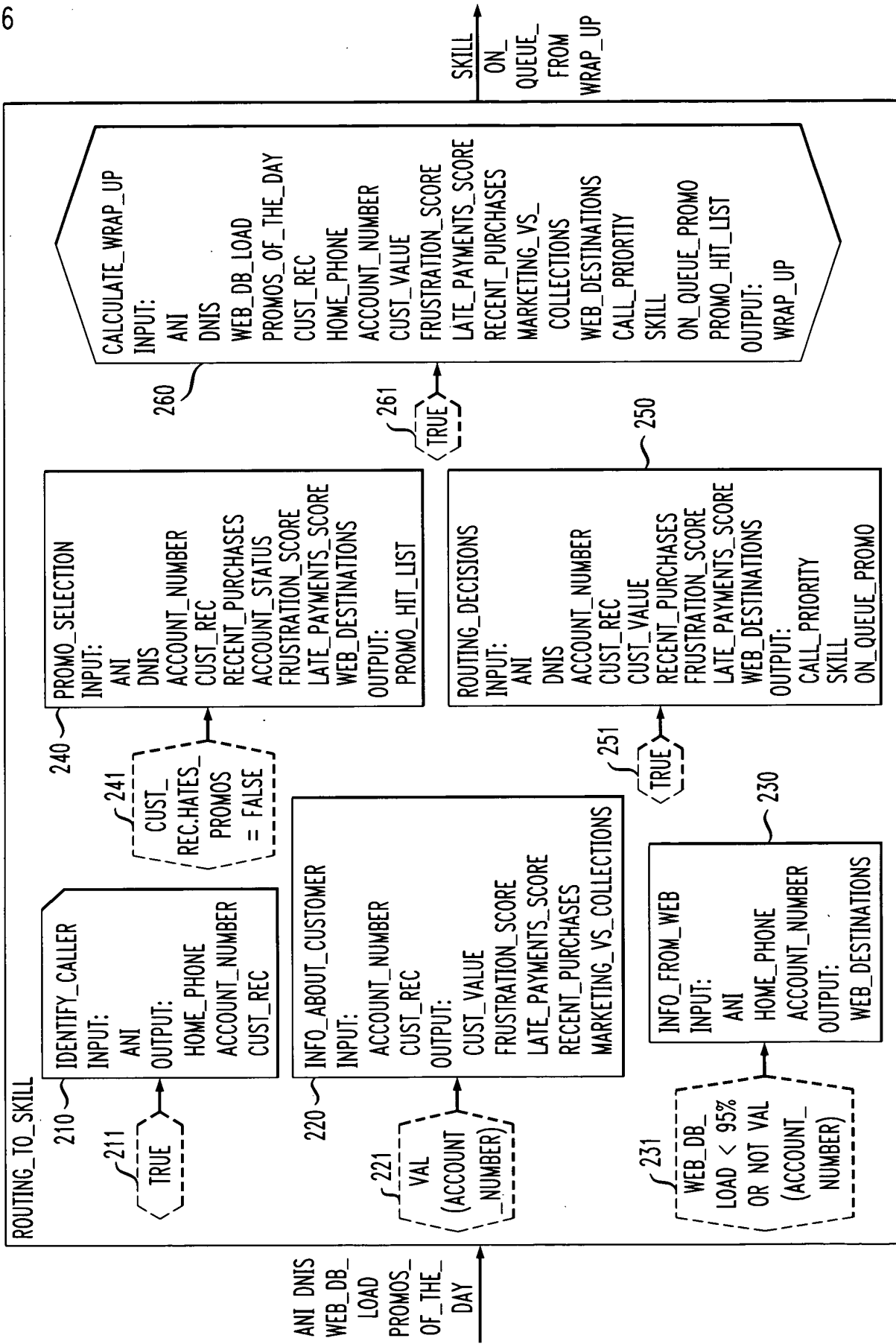
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FIG. 1



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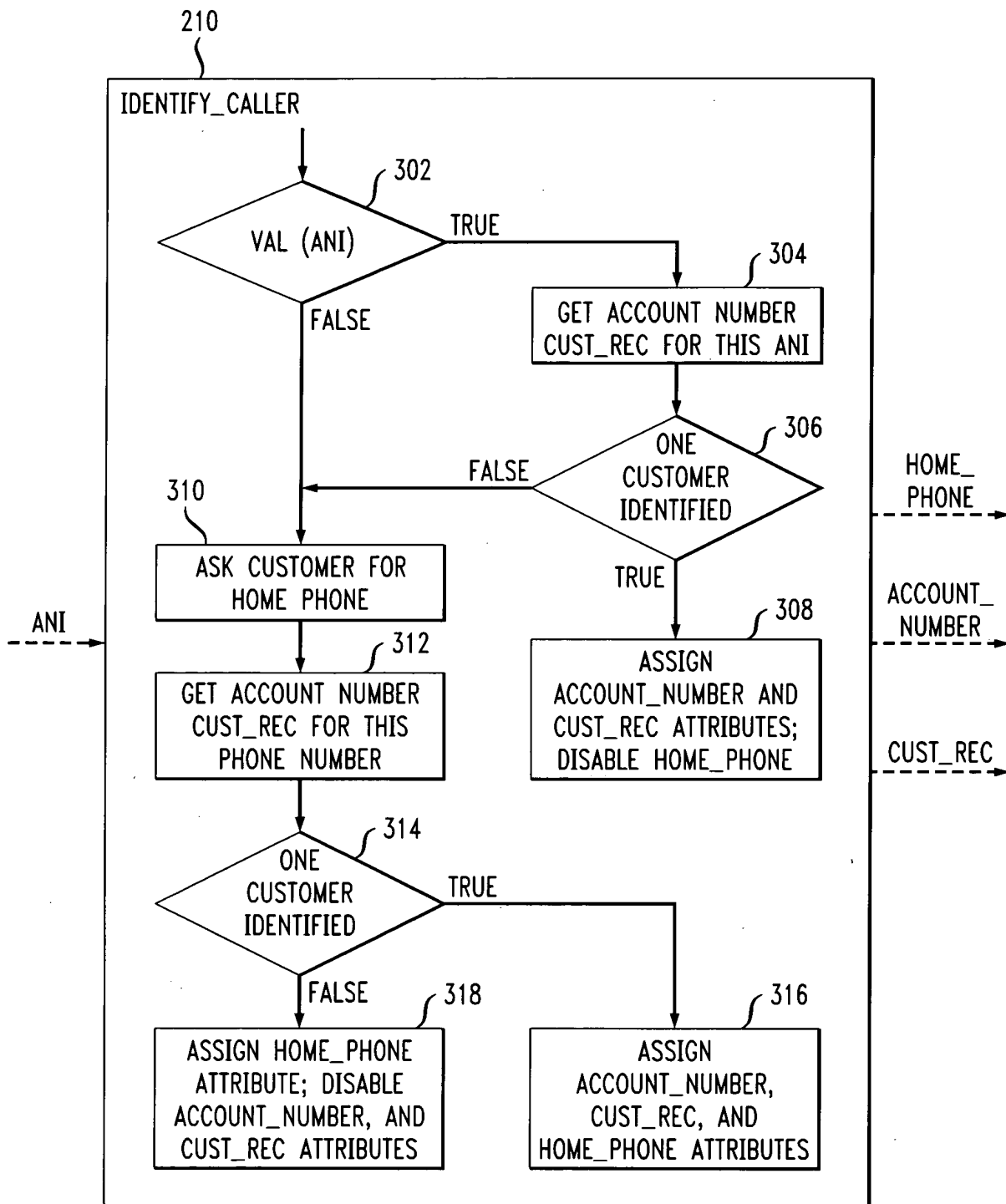
FIG. 2



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FIG. 3





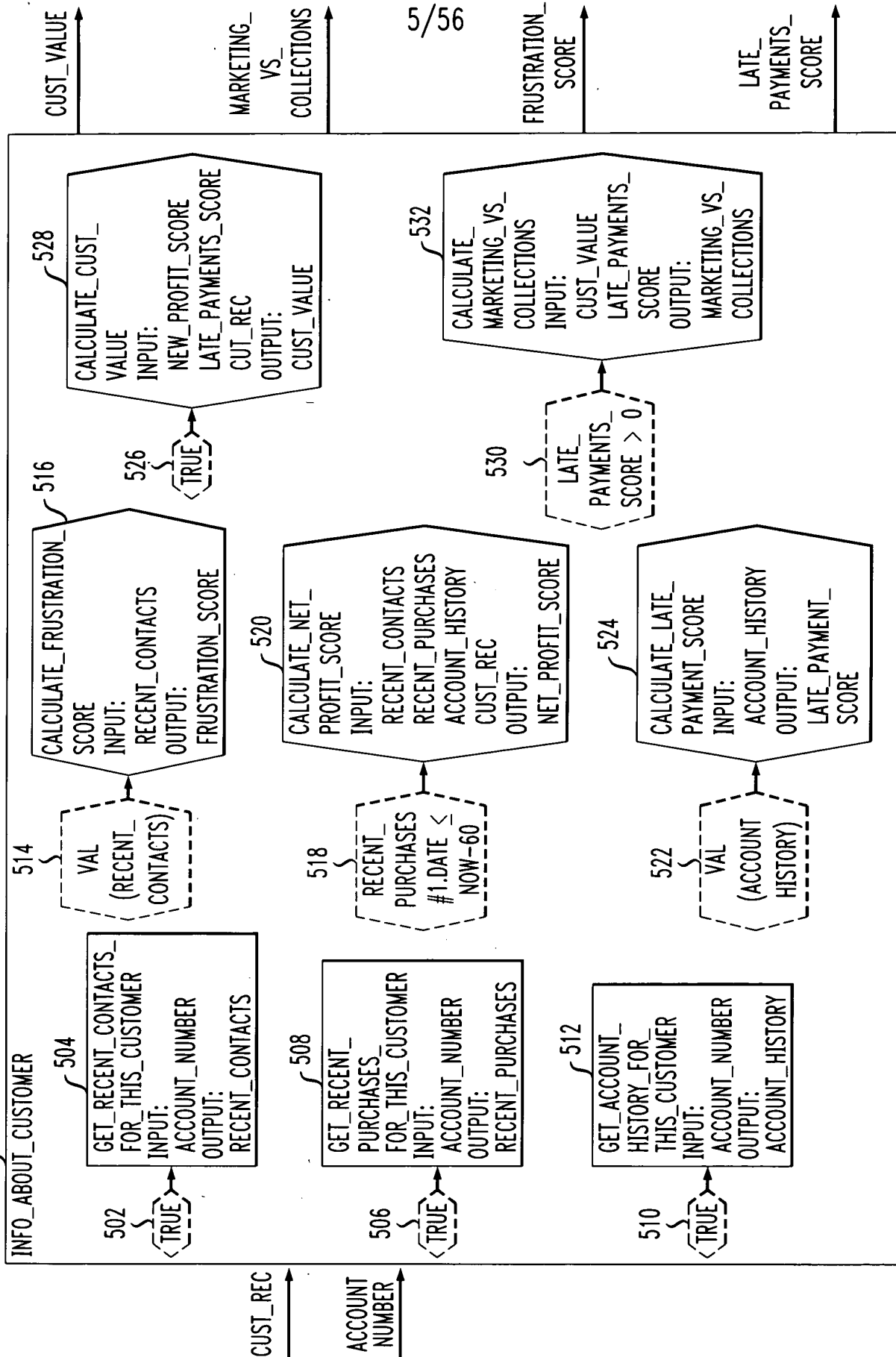
*FIG. 4*

1 Module: identify\_caller  
2 Submodule of: routing\_to\_skill  
3 Input attributes: ANI : 9digits  
4 Output attributes: home\_phone : 9digits  
5 account\_number : 15digits  
6 cust\_rec : tuple (name: string,  
7 address: string,  
8 card\_color: ("platinum",  
9 "gold", "green"),  
10 hates\_promos? : boolean,  
11 estimated\_income\_bracket :  
12 ("0-10K", ">10K-20K",...,  
13 ">100K-150K", ">150"),  
14 last\_sent\_bonus\_check:date)  
15 Enabling condition: true  
16 Type: flowchart  
17 Computation: See Fig. 3  
18 Side-effect: yes  
19 Side Effect function: (IVR Dip)

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FIG. 5



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*FIG. 6*

1 Module: info\_about\_customer  
2 Submodule of: routing\_to\_skill  
3 Input attributes: account\_number  
4 cust\_rec  
  
5 Output attributes: cust\_value : [1..10]  
6 frustration\_score : [1..10]  
7 late\_payments\_score : [1..10]  
8 recent\_purchases : list(tuple( date : date,  
9 item : 20digit,  
10 qty : int,  
11 amount: \$value ))  
12 marketing\_vs\_collections : {"market",  
13 "collect"}  
14  
15 Enabling condition: VAL(account\_number)  
16 Type: declarative  
17 Side-effect: no

*FIG. 7*

1 Module: info\_from\_web  
2 Submodule of: routing\_to\_skill  
3 Input attributes: ANI  
4 home\_phone  
5 account\_number  
  
6 Output attributes: web\_destinations : list(tuple(regions: set of  
7 {"Australia", "Asia", ...  
8 "NAmerica-US", "US"},  
9 itinerary: web\_form\_content,  
10 date\_last\_modified : date ))  
  
11 Enabling condition: web\_db\_load < 95% or not VAL(account\_number)  
12 Type: foreign  
13 Computation: get\_web\_data(ANI, home\_phone, account\_number)  
14 Side-effect: no

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*FIG. 8*

1 Module: promo\_selection  
2 Submodule of: routing\_to\_skill  
3 Input attributes: ANI  
4 DNIS  
5 account\_number  
6 cust\_rec  
7 cust\_value  
8 recent\_purchases  
9 frustration\_score  
10 late\_payments\_score  
11 web\_destinations  
12 Output attributes: promo\_hit\_list : list ( promo\_message )  
13 Enabling condition: cust\_rec.hates\_promos? = false  
14 Type: foreign  
15 Computation: get\_promo\_hit\_list(ANI, DNIS, account\_number,  
16 cust\_rec, cust\_value, recent\_purchases,  
17 account\_status, frustration\_score,  
18 late\_payments\_score, web\_destinations)  
19 Side-effect: no

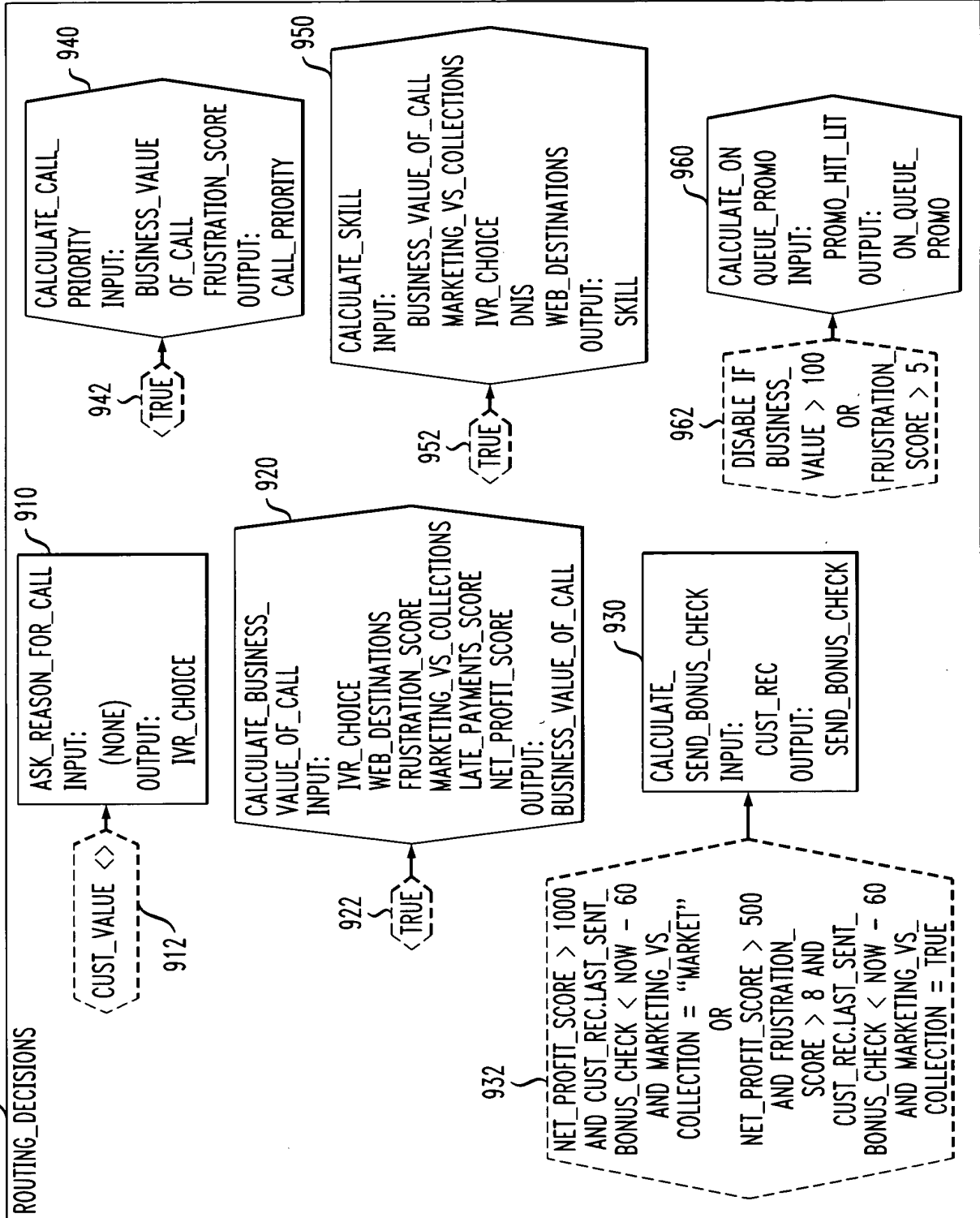
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FIG. 9

ANI DNIS  
ACCOUNT\_  
NUMBER  
CUST\_REC  
CUST\_  
VALUE  
RECENT\_  
PURCHASES  
ACCOUNT\_  
STATUS  
FRUSTRATION\_  
SCORE  
LATE\_  
PAYMENTS\_  
SCORE  
WEB\_  
DESTINATIONS

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ROUTING\_DECISIONS



CALL\_PRIORITY  
SKILL  
ON\_QUEUE\_PROMO  
SCREEN\_POP\_LIST

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*FIG. 10*

1 Module: routing\_decisions  
2 Submodule of: routing\_to\_skill  
3 Input attributes: ANI  
4 DNIS  
5 account\_number  
6 cust\_rec  
7 cust\_value  
8 recent\_purchases  
9 frustration\_score  
10 late\_payments\_score  
11 web\_destinations  
12 Output attributes: call\_priority : [1..4] \\corresponds to "low",  
13 "med", "high", "top"  
14 skill : {"norm\_tier\_dom", "norm\_tier\_intl",  
15 "australia\_promo", "high\_tier",  
16 collections"}  
17 on\_queue\_promo : message\_identifier  
18 screen\_pop\_list : list ( screen\_entry )  
19 Enabling condition: true  
20 Type: declarative  
21 Side-effect: yes

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FIG. 11

1 Module: calculate\_wrap\_up  
2 Submodule of: routing\_to\_skill  
3 Input attributes: Ani  
4 dnis  
5 Web\_DB\_Load  
6 Promos\_Of\_The\_Day  
7 Cust\_Rec  
8 Home\_Phone  
9 Account\_Number  
10 Cust\_Value  
11 Frustration\_Score  
12 Late\_Payments\_Score  
13 Recent\_Purchases  
14 Marketing\_VS\_Collections  
15 Web\_Destinations  
16 Call\_Priority  
17 Skill  
18 On\_Queue\_Promo  
19 Screen\_Pop\_List  
20 Promo\_Hit\_List  
21 Output attributes: wrap\_up : set ( tuple ( att\_name: string,  
22 value: string ))  
23 Enabling condition: true  
24 Type: decision  
25 Computation:  
26 Rules: if true then wrap\_up <- (att\_name: "DNIS",  
27 value : convert-to-string (DNIS))  
28 if true then wrap\_up <- (att\_name: "ANI",  
29 value: convert-to-string (ANI))  
30 if true then wrap\_up <- (att\_name: "skill",  
31 value: skill)  
32 if web\_destinations not empty then wrap\_up <-  
33 (att\_name: \"web\_destinations\",  
34 value: (convert-to-string  
35 (web\_destinations))  
36 if cust\_rec.card\_color = \"gold\" <-  
37 (att\_name: \"frustration\_score\",  
38 value: convert-to-string  
39 (frustration\_score))  
40 Combining policy: wrap\_up\_cp //use contributions of all  
41 rules with true condition  
42 Side-effect: yes  
43 Side-effect function: write\_into\_archive ( wrap\_up )

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*FIG. 12*

1 Module: get\_recent\_contacts\_for\_this\_customer  
2 Submodule of: info\_about\_customer  
3 Input attributes: account\_number  
4 Output attributes: recent\_contacts : list ( tuple ( date: date,  
5 event: event\_type,  
6 delay\_during\_contact: int,  
7 // minutes  
8 delay\_before\_shipment: int  
9 // days  
10 amount: \$value ) )  
11 Enabling condition: true  
12 Type: foreign  
13 Computation: using recent\_contacts\_db  
14 select date,event,amount  
15 from contact\_db  
16 where acct\_num = account\_number  
17 Side-effect: no

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*FIG. 13*

1 Module: get\_recent\_purchases\_for\_this\_customer  
2 Submodule of: info\_about\_customer  
3 Input attributes: account\_number  
4 Output attributes: recent\_purchases : list ( tuple ( date: date,  
5 item : 20digit,  
6 qty : int,  
7 amount : \$value ) )  
8 Enabling condition: true  
9 Type: foreign  
10 Computation: using purchase\_db  
11 select date,item,qty,amount  
12 from purchases  
13 where acct\_num = account\_number  
14 Side-effect: no

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*FIG. 14*

1 Module: get\_account\_history\_for\_this\_customer  
2 Submodule of: info\_about\_customer  
3 Input attributes: account\_number  
4 Output attributes: account\_history : tuple ( overdue amount:  
5 \$value,  
6 number\_days\_overdue:  
7 int,  
8 history: list ( tuple (  
9 date: date,  
10 item : 20digit,  
11 amount : \$value ) ) )  
12 Enabling condition: true  
13 Type: foreign  
14 Computation: using account\_history\_db  
15 select over\_amt, num\_days, history  
16 from account\_history  
17 where acct\_num = account\_number  
18 Side-effect: no

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*FIG. 15*

1 Module: calculate\_frustration\_score  
2 Submodule of: info\_about\_customer  
3 Input attributes: recent\_contacts  
4 Output attributes: frustration\_score : [1..10]  
5 Enabling condition: VAL(recent\_contacts)  
6 Type: decision  
7 Computation:  
8 Rules: if recent\_contacts#1 defined then  
9 frustration\_score <-  
10 (value/50) \*  
11 [(delay\_during\_contact/2) +  
12 max(0,delay\_before\_shipment -  
13 10)/3]  
14 if recent\_contacts#2 defined then  
15 frustration\_score <-  
16 (value/100) \*  
17 [(delay\_during\_contact/2) +  
18 max(0,delay\_before\_shipment -  
19 10)/3]  
20  
21 Combining policy: frustration\_score\_cp //add contributions  
22 of true rules and  
23 round up, to max  
24 of 10  
25  
26 Side-effect: no

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FIG. 16

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1 Module: calculate\_net\_profit\_score  
2 Submodule of: info\_about\_customer  
3 Input attributes: recent\_contacts,  
4 recent\_purchases,  
5 account\_history,  
6 cust\_rec  
7 Output attributes: net\_profit\_score  
8 Enabling condition: recent\_purchases#1.date<=now-60  
9 Type: decision  
10 Computation:  
11 Rules:  
12 if recent\_purchases not empty then  
13 net\_profit\_score <-  
14 10% \* sum (recent\_purchases#i.amount  
15 where recent\_purchases#i.date > now -  
16 60)  
17 if recent\_contacts not empty then  
18 net\_profit\_score <-  
19 -( 5 \* count ( recent\_contacts#i  
20 where recent\_contacts#i.type =  
"complaint"))  
21 if account\_history.overdue\_amount > 0  
22 then net\_profit\_score <-  
23 - account\_history.overdue\_amount \*  
24 account\_history.number\_days\_overdue / 30  
25 if cust\_rec.card\_color = "platinum" then  
26 net\_profit\_score <- 100  
27 if cust\_rec.card\_color = "gold" then  
28 net\_profit\_score <- 50  
29 if cust\_rec.card\_color = "green" then  
30 net\_profit\_score <- 10  
31 if DISABLED(cust\_rec) then  
32 net\_profit\_score <- 20  
33 Combining policy: net\_profit\_score\_cp //add contributions  
34 of rules with true  
35 conditions  
36  
37 Side-effect: no

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*FIG. 17*

1 Module: calculate\_late\_payment\_score  
2 Submodule of: info\_about\_customer  
3 Input attributes: account\_history  
4 Output attributes: late\_payment\_score  
5 Enabling condition: VAL(account\_history)  
6 Type: decision  
7 Computation:  
8 Rules:  
9 if cust\_rec.card\_color = "platinum" then  
10 late\_payments\_score <-  
11 (account\_history.overdue\_amount  
number\_of\_days\_overdue)/100  
12 if cust\_rec.card\_color = "gold" then  
13 late\_payments\_score <-  
14 (account\_history.overdue\_amount \*  
15 number\_of days\_overdue)/50  
16 if cust\_rec.card\_color = "green" then  
17 late\_payments\_score <-  
18 (account\_history.overdue\_amount \*  
19 number\_of days\_overdue)/10  
20 Combining policy: late\_payment\_score\_cp //rule with true  
21 condition wins;  
22 default is 0  
23  
24 Side-effect: no

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*FIG. 18*

1 Module: calculate\_cust\_value  
2 Submodule of: info\_about\_customer  
3 Input attributes: net\_profit\_score,  
4 late\_payments\_score,  
5 cust\_rec  
6 Output attributes: cust\_value  
7 Enabling condition: true  
8 Type: decision  
9 Computation:  
10 Rules: if VAL(net\_profit\_score) then cust\_value <-  
11 (1 - 1/net\_profit\_score) \* 75  
12 if cust\_rec.card\_color = "platinum" then  
13 cust\_value <- 20  
14 if cust\_rec.card\_color = "gold" then cust\_value  
15 <- 10  
16 if cust\_rec.card\_color = "green" then  
17 cust\_value <- 5  
18 if VAL (frustration\_score) then cust\_value <-  
19 5\*frustration\_score  
20 Combining policy: calculate\_cust\_val\_cp //Add values of true  
21 rules and round up, to  
22 max of 100, default is  
23 0  
24  
25 Side-effect: no

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*FIG. 19*

1 Module: calculate\_marketing\_vs\_collections  
2 Submodule of: info\_about\_customer  
3 Input attributes: cust\_value,  
4 late\_payments\_score  
5 Output attributes: marketing\_vs\_collections  
6 Enabling condition: late\_payments\_score > 0  
7 Type: decision  
8 Computation:  
9 Rules: if late\_payments\_score > f(cust\_value) then  
10 marketing\_vs\_collections <- "collect"  
11 // f is function from [1..100] into [1..10],  
12 // it could be linear, i.e., f(cust\_value) =  
13 // cust\_value/10  
14 // or it could be shallower in beginning and  
15 // steeper  
16 // towards end  
17  
18  
19 Combining policy: marketing\_vs\_collection\_cp //default is  
20 "marketing",  
21 any rule  
22 with true  
23 condition  
24 wins  
25  
26 Side-effect: no

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*FIG. 20*

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```
1  Module: Ask_Reason_For_Call
2  Submodule of:  routing_decisions
3  Input attributes:  < none >
4  Output attributes:  IVR_choice
5  Enabling condition:  cust_value < 7 and DNIS not =
6                      "Australia_promotion"
7  Type:              foreign
8  Computation:        x := IVR_dip( question(2) ) ;
9                      if x = 1 then IVR_choice := "dom";
10                     else if x = 2 the IVR_choice := "intl";
11                     else IVR_choice[state] = EXC and
12                     IVR_choice[EXC]=1
13
14  Side-effect:        yes
15  Side-effect-function: IVR_dip( question (2) )
```



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*FIG. 21*

1 Module: calculate\_business\_value\_of\_call  
2 Submodule of: routing\_decisions  
3 Input attributes: IVR\_choice,  
4 web\_destinations,  
5 frustration\_score,  
6 marketing\_vs\_collections,  
7 late\_payments\_score,  
8 net\_profit\_score  
9 Output attributes: business\_value\_of\_call : int  
10 Enabling condition: true  
11 Type: decision  
12 Computation:  
13 Rules:  
14 if true then business\_value\_of\_call <-  
15 (cust\_value/50 \* net\_profit\_score)  
16 if true then business\_value\_of\_call <-  
17 10\*frustration\_score  
18 if DNIS = "Australia\_promtion" then  
19 business\_value\_of\_call <- 100  
20 if "Australia" in web\_destinations[i].regions for  
21 some i where  
22 web\_destinations[i].date\_last\_modified > now -  
23 30  
24 then business\_value\_of\_call <- 100  
25 if IVR\_choice = "intl" then business\_value\_of\_call <-  
26 50  
27 if marketing\_vs\_collections = "collect" then  
28 business\_value\_of\_call <-  
29 (late\_payments\_score \*  
30 account\_history.overdue\_amount)/5  
31 Combining policy: business\_value\_of\_call\_cp // Add contributions of  
32 rules with true  
33 conditions and round up,  
34 default is 0  
35  
36 Side-effect: no

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*FIG. 22*

1 Module: Calculate\_send\_bonus\_check  
2 Submodule of: routing\_decisions  
3 Input attributes: cust\_rec  
4 Output attributes: send\_bonus\_check?  
5 Enabling condition: if net\_profit\_score > 1000  
6 and cust\_rec.last\_sent\_bonus\_check < now - 60  
7 and marketing\_vs\_collections = "market"  
8 OR  
9 if net\_profit\_score > 500  
10 and frustration\_score > 8  
11 and cust\_rec.last\_sent\_bonus\_check < now - 60  
12 and marketing\_vs\_collections = "market"  
13  
14 Type: foreign  
15 Side-effect: yes  
16 side-effect-function:  
17 issue\_and\_send\_check(\$50,cust\_rec.name,cust\_rec.address)

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*FIG. 23*

1. Module: call\_priority  
2 Submodule of: routing\_decisions  
3 Input attributes: business\_value\_of\_call  
4 frustration\_score  
5 Output attributes: call\_priority  
6 Enabling condition: true  
7 Type: decision  
8 Computation:  
9 Rules: if business\_value\_of\_call < 25 then  
10 call\_priority <- 1  
11 if 25 <= business\_value\_of\_call < 100 then  
12 call\_priority <- 2  
13 if 100 <= business\_value\_of\_call < 500 then  
14 call\_priority <- 3  
15 if 500 <= business\_value\_of\_call then  
16 call\_priority <- 4  
17 if frustration\_score > 8 then  
18 call\_priority <- 4  
19 if 6 <= frustration\_score <= 8 then  
20 call\_priority <- 3  
21 Combining policy: call\_priority\_cp // high value wins with  
22 default result 2  
23  
24 Side-effect: no

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FIG. 24

```
1 Module: calculate_skill
2 Submodule of: routing_decisions
3 Input attributes:    business_value_of_call
4                     marketing_vs_collections
5                     IVR_choice
6                     DNIS
7                     web_destinations
8 Output attributes:   skill
9 Enabling condition: true
10 Type:               decision
11 Computation:
12   Rules:             if marketing_vs_collections = "collections"
13                       then skill <- ["collections", infinity]
14
15                       if business_value_of_call > 100
16                           then skill <- ["high_tier", 40]
17
18                       if DNIS = "australia_promotion" then
19                           skill <- ["australia_promo", infinity]
20
21                       if "Australia" in web_destinations[i].regions
22                           for some i where web_destinations[i].date_last_modified >
23                               now - 30 then
24                               skill <- ["australia_promo", 20]
25
26                       if cust_rec.estimated_income_bracket = ">100K-150K" then
27                           skill <- ["australia_promo", 25]
28
29                       if cust_rec.estimated_income_bracket = ">150K" then
30                           skill <- ["australia_promo", 35]
31
32                       if IVR_choice = "dom" then skill <- ["norm_tier_dom",30]
33
34                       if IVR_choice = "intl" then skill <- ["norm_tier_intl",30]
35
36                       if "US" in web_destinations[i].regions for some
37                           i where web_destinations[i].date_last_modified >
38                               now - 30 then
39                               skill <- ["norm_tier_dom", 20]
40
41                       if "US" not in web_destinations[i].regions for
42                           some i where web_destinations[i].date_last_modified > now -
43                               30 then
44                               skill <- ["norm_tier_intl", 20]
45
46   Combining policy: skill_cp //weighted sum policy, and ties are
47                       broken by ordering "collections",
48                       "australia_promo", "high_tier",
49                       "low_tier_intl", "low_tier_dom",
50                       default is ⊥
51
52 Side-effect: no
```

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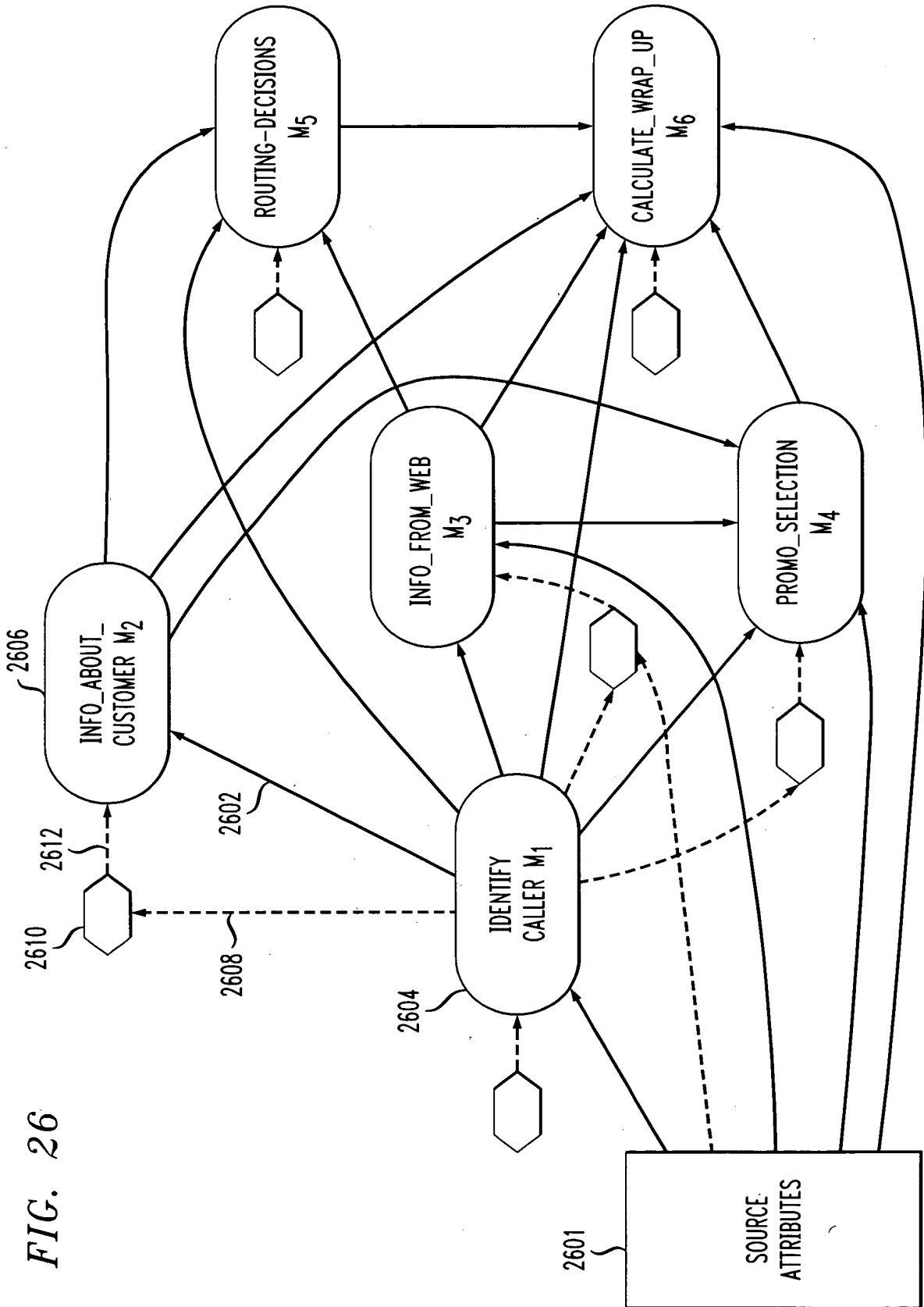
*FIG. 25*

1 Module: calculate\_on\_queue\_promo  
2 Submodule of: routing\_decisions  
3 Input attributes: promo\_hit\_list  
4 Output attributes: on\_queue\_promo  
5 Enabling condition: DISABLE if business\_value > 100 or  
6 frustration\_score > 5  
7 Type: decision  
8 Computation:  
9 Rules: if 60 < ACD.expected\_wait\_time(skill)  
10 then on\_queue\_promo <-  
11 promo\_hit\_list[#1]  
12 if business\_value\_of\_call < 30  
13 then on\_queue\_promo <- promo\_hit\_list[#1]  
14 Combining policy: on-queue-promo-cp // first true wins, default  
15 is 0  
16  
17 Side-effect: no

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FIG. 27

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$\frac{\sigma \vdash e:t}{\sigma \vdash \text{value}(e): \text{bool}}$	VALUE
$\frac{\sigma \vdash f:AM:t_1 \times \dots \times t_n \rightarrow t, \sigma \vdash e_1:t_1, \dots, \sigma \vdash e_n:t_n}{\sigma \vdash \text{Apply}(\langle f, e_1, \dots, e_n \rangle):t}$	APPLY
$\frac{\sigma \vdash e_1:t_1, \dots, \sigma \vdash e_n:t_n}{\sigma \vdash \langle e_1, \dots, e_n \rangle: \langle a_1:t_1, \dots, a_n:t_n \rangle}$	TUPLING
$\frac{\sigma \vdash e_1:t, \dots, \sigma \vdash e_n:t}{\sigma \vdash \{e_1, \dots, e_n\}: \{t\}}$	BAGGING
$\frac{\sigma \vdash e_1:t, \dots, \sigma \vdash e_n:t}{\sigma \vdash [e_1, \dots, e_n]: [t]}$	LISTING
$\frac{\sigma \vdash e: \{t\}}{\sigma \vdash \text{unitval}(e): t}$	UNITVAL
$\frac{\sigma \vdash \langle a_1:t_1, \dots, a_n:t_n \rangle}{\sigma \vdash e.a_i:t_i}$	PROJECTION ON TUPLES
$\frac{\sigma \vdash e: [t]}{\sigma \vdash e\#i: t}$	PROJECTION ON LISTS
$\frac{\sigma \vdash e_1: [t_1], \sigma \vdash e_2: t_2}{\sigma \vdash \text{factor}(e_1, e_2): [\langle f\_a: t_1, s\_a: t_2 \rangle]}$	FACTOR (ON LISTS)
$\frac{\sigma \vdash e_1: \{t_1\}, \sigma \vdash e_2: t_2}{\sigma \vdash \text{factor}(e_1, e_2): \{\langle f\_a: t_1, s\_a: t_2 \rangle\}}$	FACTOR (ON BAGS)
$\frac{\sigma \vdash f: t_1 \rightarrow t, \sigma \vdash S: [t_1]}{\sigma \vdash \text{map}(f)(S): [t]}$	MAP (ON LISTS)
$\frac{\sigma \vdash f: t_1 \rightarrow t, \sigma \vdash S: \{t_1\}}{\sigma \vdash \text{map}(f)(S): \{t\}}$	MAP (ON BAGS)
$\frac{\sigma \vdash id_\theta: t, \sigma \vdash \theta: txt \rightarrow t, \sigma \vdash S: \{t\}}{\sigma \vdash \text{collect}(id_\theta, \theta)(S): t}$	COLLECT (ON BAGS)
$\frac{\sigma \vdash id_\theta: t, \sigma \vdash \theta: txt \rightarrow t, \sigma \vdash S: [t]}{\sigma \vdash \text{collect}(id_\theta, \theta)(S): t}$	COLLECT (ON LISTS)

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FIG. 28

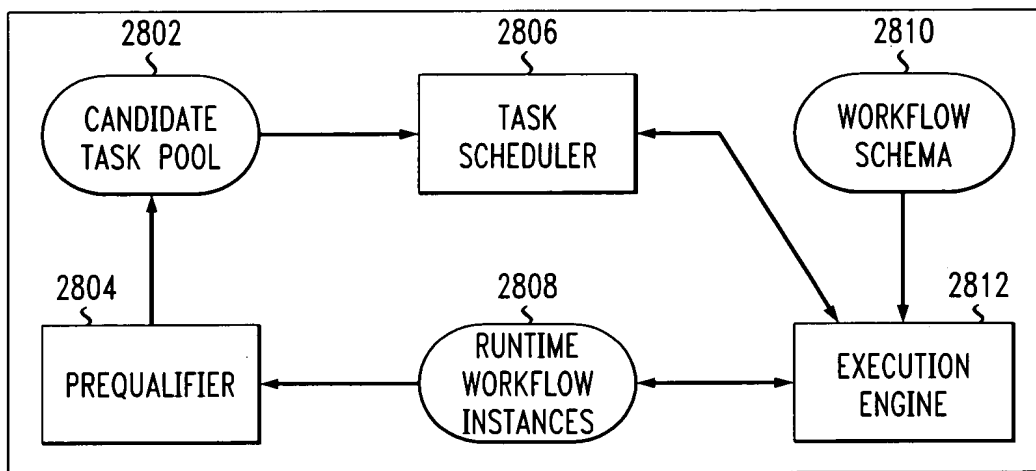
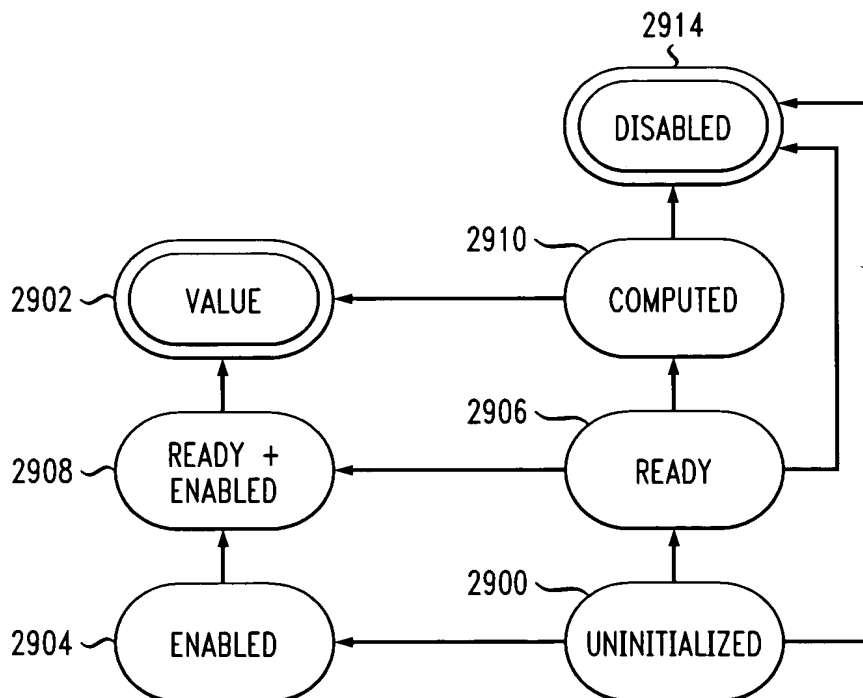


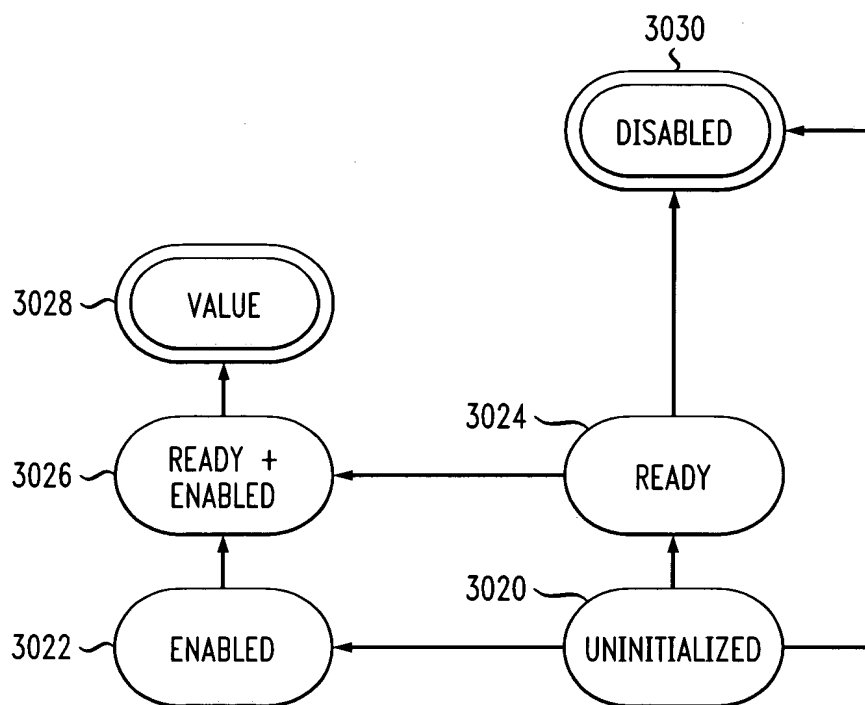
FIG. 29



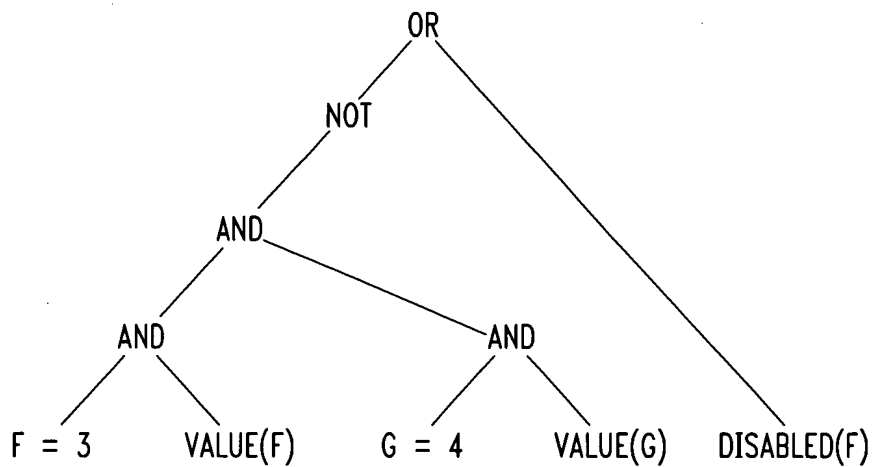
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FIG. 30

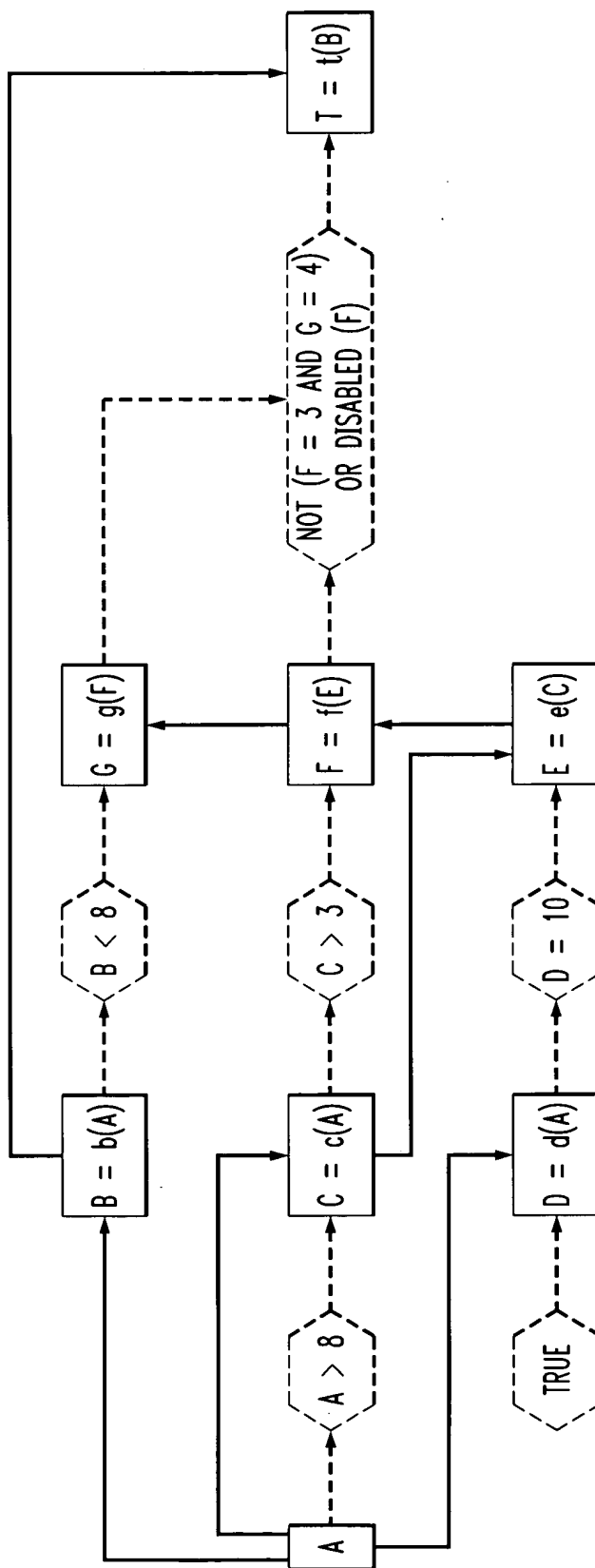


*FIG. 31*



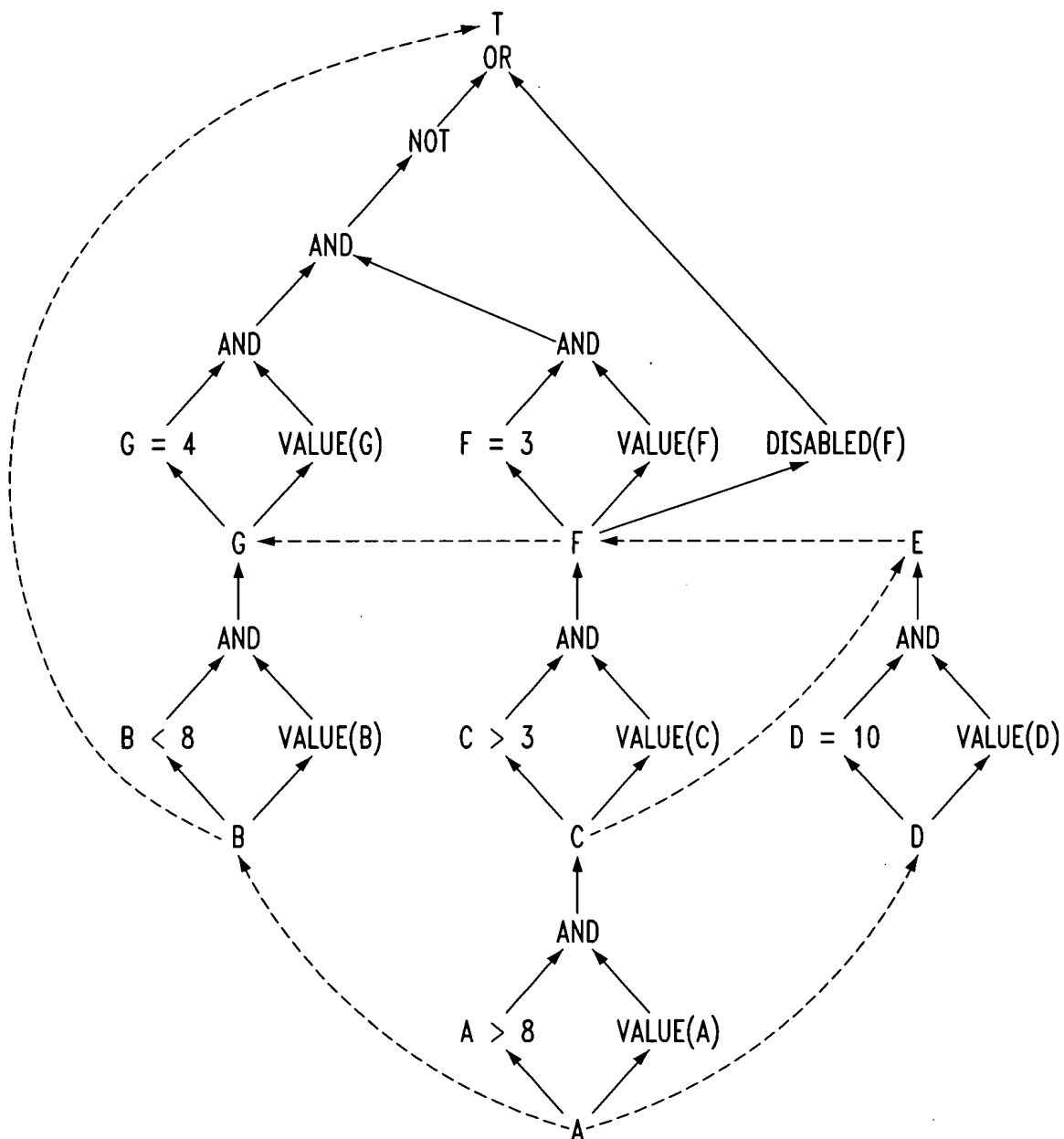
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FIG. 32



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*FIG. 33*



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FIG. 34A

Global variables:

These variables are global to the whole execution of workflow instance

$G$ : a dependency graph

$S$ : set of source attribute nodes of  $G$

$T$ : set of target attribute nodes of  $G$

$\sigma$  []: array of attribute states

$\mu$  []: array of attribute values

$\alpha$  []: array of three valued logic values (true, false unknown)

$HIDDEN\_EDGE$ : set of hidden edges of  $G$ .

$HIDDEN\_ATT$ : set of hidden attribute nodes of  $G$ .

3402

Notations:

$\sigma[A]$ : element of array  $\sigma$  [] that corresponds to the attribute node  $A$  in  $G$

$\mu[A]$ : element of array  $\mu$  [] that corresponds to the attribute node  $A$  in  $G$

$\alpha[p]$ : element of array  $\alpha$  [] that corresponds to the condition node  $p$  in  $G$

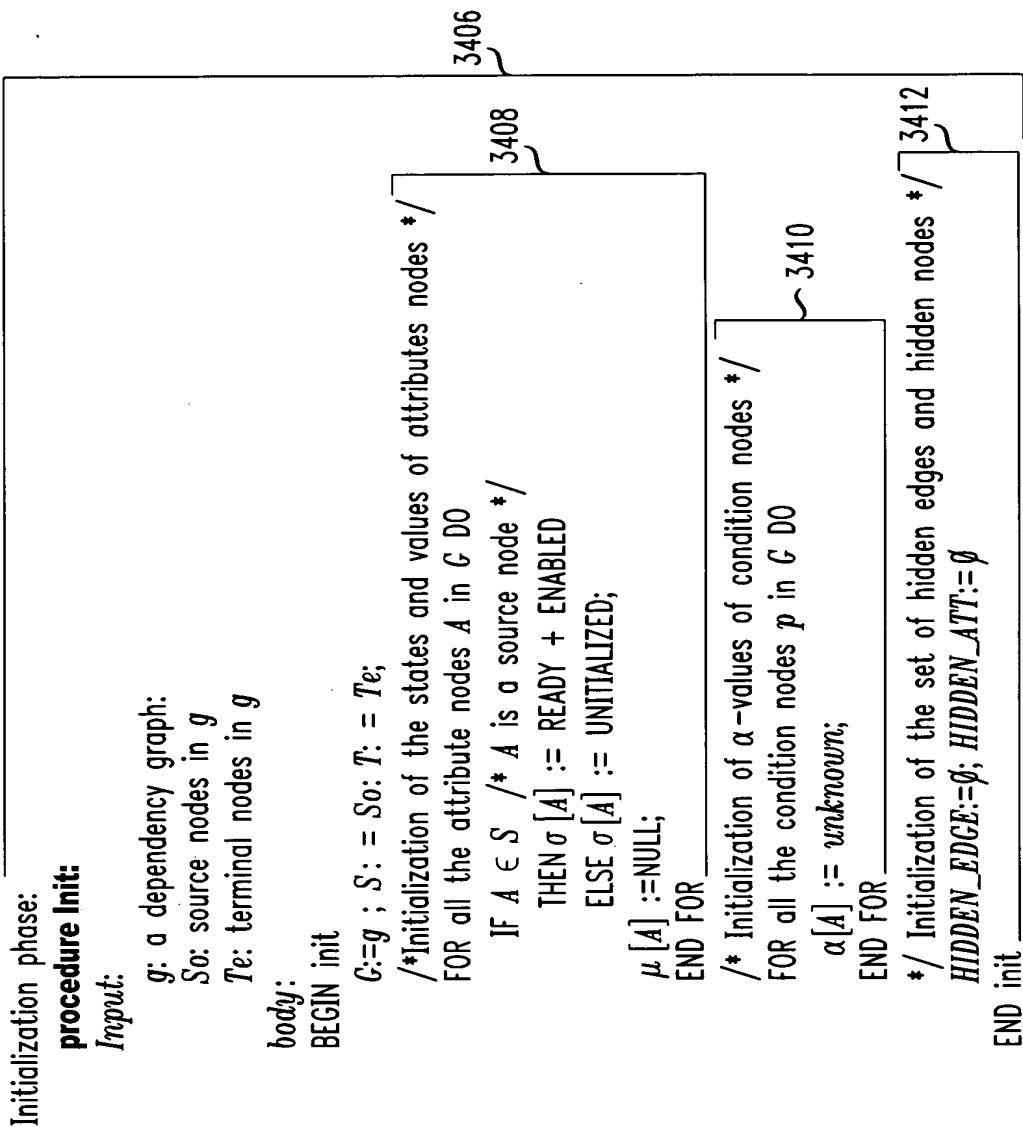
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FIG. 34A (cont)





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FIG. 34B

**Increment**

*Input:*

$A$  : an attribute in  $G$ . 3416  
 $v$  : a value for  $A$ .

*body:*

BEGIN increment

$\mu[A] := v$ ; 3418

IF  $\sigma[A] = \text{READY}$

THEN propagate\_att\_change( $A$ , COMPUTED)

IF  $\sigma[A] = \text{READY+ENABLED}$

THEN propagate\_att\_change( $A$ , VALUE)

END Increment

**propagate\_att\_change**

*Input:*

$B$  : an attribute in  $G$ . 3424  
 $\sigma$  : a state for  $B$

*body:*

/\* Set state for  $B^*$ 1

IF (( $\sigma[B] = \text{ENABLED}$ ) AND ( $\sigma = \text{READY}$ )) OR ( $\sigma[B] = \text{READY}$ ) AND ( $\sigma = \text{ENABLED}$ ))

THEN  $\sigma[B] := \text{READY+ENABLED}$

ELSE  $\sigma[B] := \sigma$ ;

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FIG. 34B  
(cont)

```
/* push relevant information to the affected successor nodes */
CASE :  $\sigma [B] \in \{\text{VALUE, COMPUTED}\}$  /* The value of B is computed */
/* try to evaluate predicate nodes that are using the value of B */
FOR each condition node p of the form  $\text{pred}(t_1, \dots, t_n)$  such that  $(B,p) \in G$  DO
    IF  $(B,p) \notin \text{HIDDEN\_EDGE}$  THEN
        Hide_edge  $((B,p))$ ;
        IF  $\text{Eval}(p) \neq \text{unknown}$  THEN  $\alpha[p] := \text{Eval}(p)$ ; propagate_cond_change(p);
    END FOR
/* check if the attributes nodes that have B as input parameters are READY */
FOR each attribute node C such that  $(B, C) \in G$  DO
    IF  $\sigma[B] = \text{VALUE}$  THEN
        IF  $(B, C) \notin \text{HIDDEN\_EDGE}$  THEN
            Hide_edge  $((B,C))$ ;
            IF there exists no attribute node D such that  $(D, C) \notin \text{HIDDEN\_EDGE}$ 
                THEN propagate_att_change (C READY);
        END FOR
    CASE :  $\sigma[B] = \text{ENABLED}$ 
    /* evaluates condition nodes of the form VALUE (B) and DISABLED (B) */
    FOR each condition node p of the form VALUE (B) or DISABLED (B) such that  $(B,p) \in G$  DO
        IF  $(B,p) \in \text{HIDDEN\_EDGE}$  THEN
            Hide_edge  $((B,p))$ ;
            IF p is of the form VALUE (A) THEN  $\alpha[p] := \text{true}$  ELSE  $\alpha[p] := \text{false}$ ;
            propagate_cond_change(p);
```

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END FOR

/\* check if the attributes nodes that have B as input parameters are READY \*/

FOR each attribute node C such that  $(B, C) \in G$  DO

IF  $\sigma[B] = \text{VALUE}$  THEN

IF  $(B, C) \notin \text{HIDDEN\_EDGE}$

THEN

Hide\_edge  $((B,C))$ ;

IF there exists no attribute node D such that  $(D, C) \notin \text{HIDDEN\_EDGE}$

THEN propagate\_att\_change (C READY);

END FOR

CASE :  $\sigma[B] = \text{ENABLED}$

/\* evaluates condition nodes of the form VALUE (B) and DISABLED (B) \*/

FOR each condition node p of the form VALUE (B) or DISABLED (B) such that  $(B,p) \in G$  DO

IF  $(B,p) \in \text{HIDDEN\_EDGE}$

THEN

Hide\_edge  $((B,p))$ ;

IF p is of the form VALUE (A) THEN  $\alpha[p] := \text{true}$  ELSE  $\alpha[p] := \text{false}$ ;

propagate\_cond\_change(p);

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FIG. 34C

```
END FOR
CASE:  $\sigma[B]$  = DISABLED
/* evaluate condition nodes of the form VALUE (B) and DISABLED (B) */
FOR each condition node  $p$  of the form VALUE (B) or DISABLED (B) such that  $(B,p) \in G$  DO
    IF  $(B,p) \notin HIDDEN\_EDGE$ 
    THEN
        Hide_edge  $((B,p))$ ;
        IF  $p$  is of the form VALUE (A) THEN  $\alpha[p] := false$  ELSE  $\alpha[p] := true$ ;
        propagate_cond_change( $p$ );
    END FOR
/* check if the attribute nodes that have B as input parameters are READY */
FOR each attribute node C such that  $(B,C) \in G$  DO
    IF  $(B,C) \notin HIDDEN\_EDGE$ 
    THEN
        Hide_edge  $((B,C))$ ;
        IF there are no more attribute nodes D such that  $(D,C) \notin HIDDEN\_EDGE$ 
        THEN propagate_att_change (C,READY);
    END FOR
/* If the attribute is stable then hide the attribute */
IF  $(\sigma[B] \in \{DISABLED, VALUE\})$  THEN Hide_node(B); 3448
END propagate_att_change
```

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FIG. 34C propagate\_cond\_change  
(cont)

Input:  
p: a condition node in G.  
body:  
BEGIN propagate\_cond\_change  
let n be the successor of p in G 3452  
IF (p,n)  $\notin$  HIDDEN\_EDGE  
THEN  
    Hide\_edge ((p,n)); 3456  
    CASE: n is OR condition node  
        IF ( $\alpha[p] = true$ ) THEN  $\alpha[n] := true$ ; propagate\_cond\_change(n); END IF; 3460  
        IF  $\alpha[p] = false$  AND for each condition node p' where (p',n)  $\in$  G, (p',n)  $\in$  HIDDEN\_EDGE 3462  
            THEN  $\alpha[n] := false$ ; propagate\_cond\_change(n); END IF;  
        CASE: n is a AND node 3466  
            IF ( $\alpha[p] = false$ ) THEN  $\alpha[n] := false$ ; propagate\_cond\_change(n); END IF;  
            IF  $\alpha[p] = TRUE$  AND for each condition node p' where (p',n)  $\in$  G, (p',n)  $\in$  HIDDEN\_EDGE 3468  
                THEN  $\alpha[n] := TRUE$ ; propagate\_cond\_change(n); END IF;  
        CASE: n is NOT node 3470  
             $\alpha[n] := \neg(\alpha[p])$ ; propagate\_cond\_change(n);  
        CASE: n is an attribute node  
            IF ( $\alpha[p] = true$ )  
                THEN propagate\_att\_change(n,ENABLED) 3472  
                ELSE propagate\_att\_change(n,DISABLED);  
    END propagate\_cond\_change

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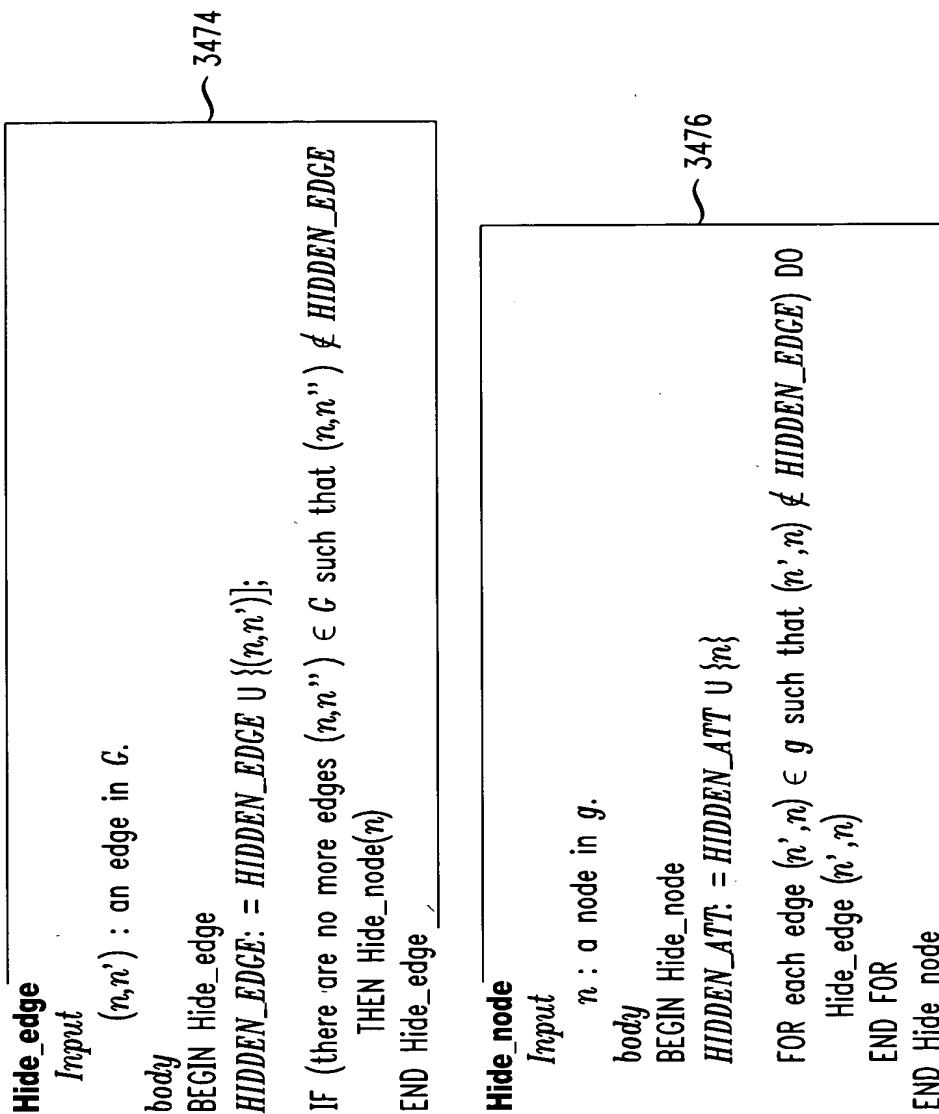
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FIG. 34D





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FIG. 35A

Global variables:

These variables are global to the whole execution of workflow instance

$G$  : a dependency graph  
 $S$  : set of attribute nodes of  $G$  /\* this set contains the source nodes \*/  
 $T$  : set of attribute nodes of  $G$  /\* this set contains target nodes \*/  
 $\sigma$  [] : array of attribute states  
 $\alpha$  [] : array of three valued logic values (true, false unknown)  
 $HIDDEN\_EDGE$  : set of edges of  $G$ .  
 $HIDDEN\_ATT$  : set of attribute nodes of  $G$ .

$T\_N[][]$  : Matrix of integers that associates an integer value to each pair  $(p, A)$  where  $p$  is a condition node and  $A$  is an attribute node  
in  $G$

/\*  $T\_N[p][A] = 0$  means that the attribute  $A$  is True\_necessary for the condition node  $p$  \*/

$F\_N[][]$  : Matrix of integers that associates an integer value to each pair  $(p, A)$  where  $p$  is a condition node and  $A$  is an attribute node in  $G$   
/\*  $F\_N[p][A] = 0$  means that the attribute  $A$  is False\_necessary for the condition node  $p$  \*/

$V\_N[][]$  : Matrix of integers associates an integer value to each pair  $(B, A)$  where  $B$  and  $A$  are attribute nodes in  $G$   
/\*  $V\_N[B][A] = 0$  means that the attribute  $A$  is Value\_necessary for the attribute node  $B$  \*/

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FIG. 35A  
(cont.)

$S_N[][]$  : Matrix of integers associates an integer value to each pair  $(B,A)$  where  $B$  and  $A$  are attribute nodes in  $G$

$/*S_N[B][A] = 0$  means that the attribute  $A$  is Stable\_necessary for the attribute node  $B*/$

$N[]$  : Array of boolean

$N[A] = true$  means that the attribute  $A$  is computed as necessary/\*

$N[A] = false$  means that the attribute  $A$  is not computed as necessary\*/

Notations :

$nb\_pred(p)$  : number of predecessors of  $p$  in  $G$

Initialization phase:

**procedure Init :**

*Input:*

$g$  : a dependency graph:

$So$  : source nodes in  $g$

$Te$  : terminal nodes in  $g$

*body:*

BEGIN  $N\_init$

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FIG. 35B

Init() } 3508

/\* Initialization of T\_N,F\_N,S\_N,V\_N \*/  
FOR all the condition nodes  $p$  in  $G$  DO  
FOR all the attribute nodes  $A$  in  $G$  DO

CASE :  $p$  is an OR node:

$T_N[p][A] := nb\_pred(p);$   
 $F_N[p][A] := 1;$

CASE :  $p$  is an AND node:

$T_N[p][A] := 1;$   
 $F_N[p][A] := nb\_pred(p);$

CASE :  $p$  is a NOT node:

$T_N[p][A] := 1;$   
 $F_N[p][A] := 1;$

CASE :  $p$  is a node of the form  $VAL(B)$  or  $DIS(B)$ :

$T_N[p][A] := 1;$   
 $F_N[p][A] := 1;$

CASE:  $p$  is a node of the form  $pred(t_1, \dots, t_n)$ :

$T_N[p][A] := 1;$   
 $F_N[p][A] := 1;$

END FOR  
END FOR

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/\* rule 1 \*/  
/\* rule 2 \*/

/\* rule 3 \*/  
/\* rule 4 \*/

/\* rule 5 \*/  
/\* rule 6 \*/

/\* rules 7 and 9 \*/  
/\* rules 8 and 10 \*/

/\* rule 11 \*/  
/\* rule 12 \*/

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FIG. 35B  
(cont.)

FOR all the attributes nodes  $A$  in  $G$  DO  
FOR all the attribute nodes  $B$  in  $G$  DO  
     $S\_N[A][B] := 1; V\_N[A][B] := 1$   
END FOR  
END FOR

FOR all the attributes nodes  $A$  in  $G$  DO  
     $N[A] := false$   
END FOR

END  $N\_init$

#### N-Increment

Input:

$A$  : an attribute in  $G$ .

$v$  : a value for  $A$ .

Variables/\* Global to one execution of the increment phase (for one execution step) \*/

$prev\_E$ : set of attribute nodes

/\* used to store the nodes that were READY+ENABLED or ENABLED (in a previous execution of N-increment) \*/

$prev\_HIDDEN\_EDGE$  : /\* set of edges \*/

used to store the edges that were previously hidden (in the previous steps) \*/

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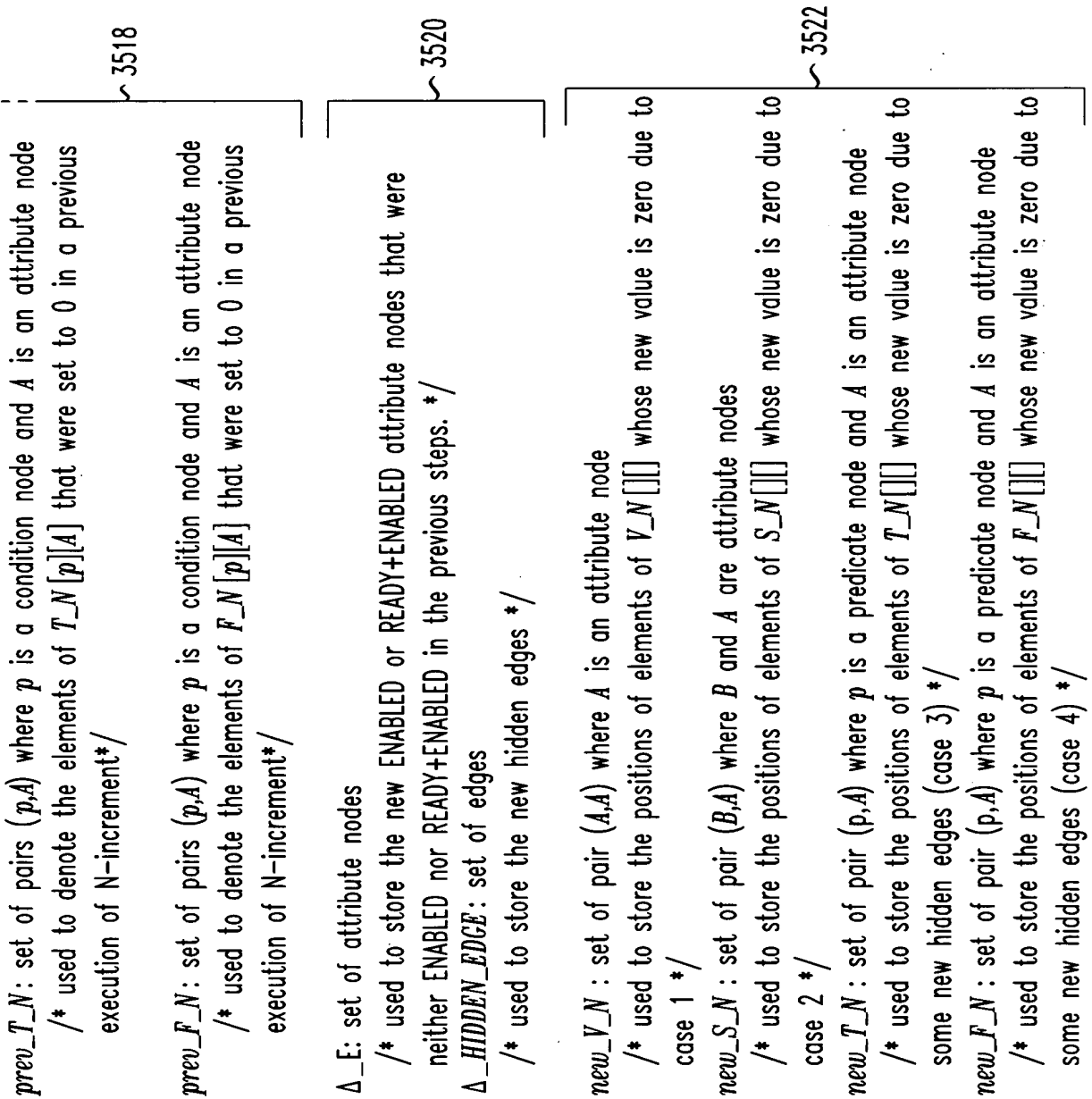
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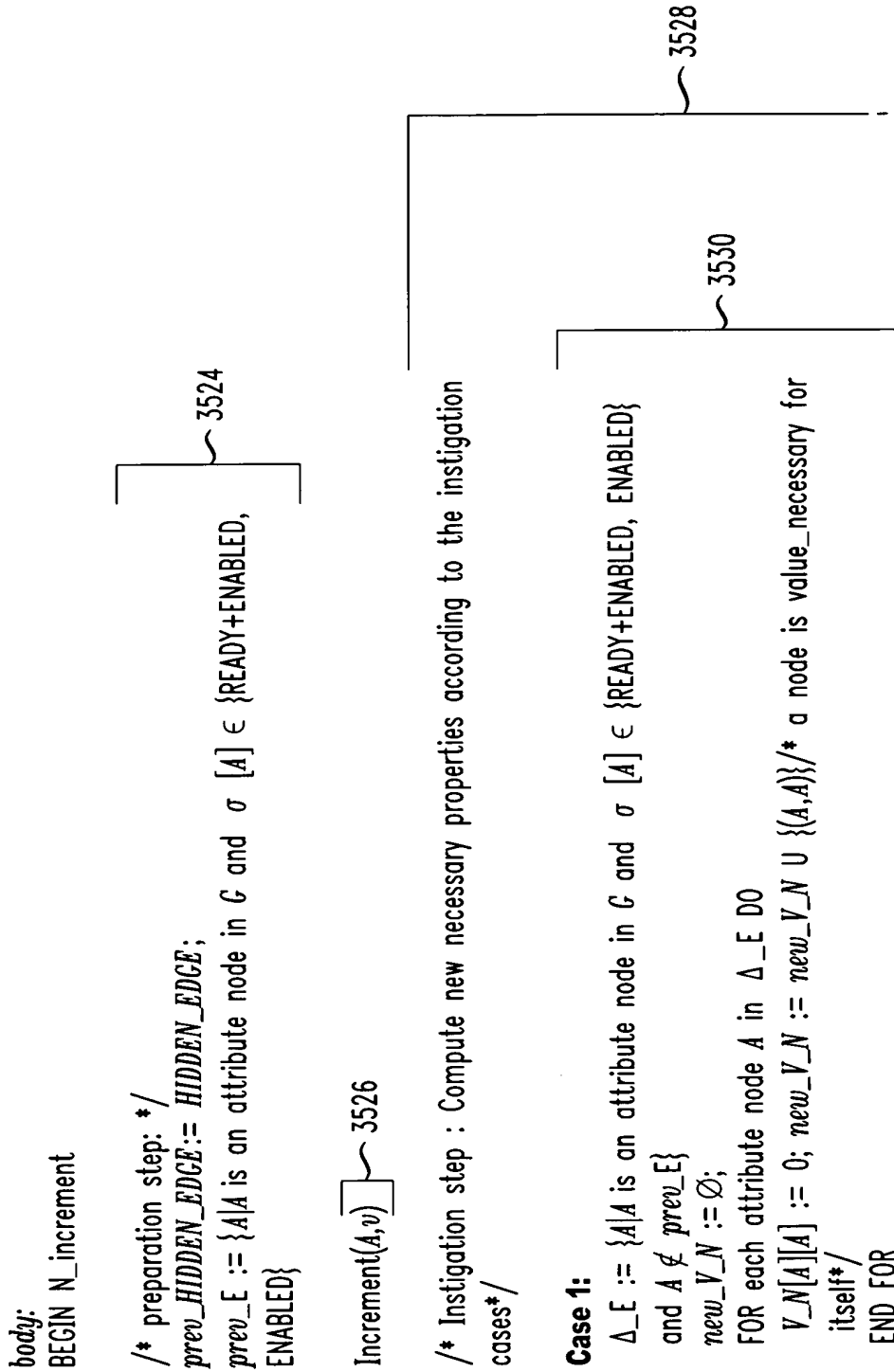
FIG. 35C





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FIG. 35D





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FIG. 35D  
(cont.)

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**Case 2:**  
new\_S\_N :=  $\emptyset$ ;  
FOR each attribute node B in  $\Delta\_E$  DO  
  FOR each attribute node in A in G such that  $\sigma[A] \in \{\text{READY}+\text{ENABLED}, \text{ENABLED}\}$  DO  
    IF  $V\_N[B][A] = 0$  and  $S\_N[B][A] = 1$   
      THEN  $S\_N[B][A] = 0$ ; new\_S\_N := new\_S\_N  $\cup \{B, A\}$  /\* **rule (13)\*** /  
    END FOR  
  END FOR

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$\Delta\_HIDDEN\_EDGE := HIDDEN\_EDGE - prev\_HIDDEN\_EDGE$   
prev\_T\_N :=  $\{(p, A) \mid T\_N[p][A] = 0\}$   
prev\_F\_N :=  $\{(p, A) \mid F\_N[p][A] = 0\}$   
new\_T\_N :=  $\emptyset$ ;  
new\_F\_N :=  $\emptyset$ ;

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FOR all edges  $(n, p) \in \Delta\_HIDDEN\_EDGE$  such that  $p \notin HIDDEN\_ATT$  and  $p$  is a condition node DO

  FOR all attribute nodes A such that  $\sigma(A) \notin \{\text{COMPUTED}, \text{VALUE}, \text{DISABLED}\}$  DO

**CASE: 3**

CASE :  $p$  is an OR node:

  IF  $(n, A) \notin prev\_T\_N$   
  THEN

$T\_N[p][A] := T\_N[p][A] - 1$ ;  
    IF  $T\_N[p][A] = 0$  THEN new\_T\_N := new\_T\_N  $\cup \{p, A\}$  /\* **rule (1)\*** /

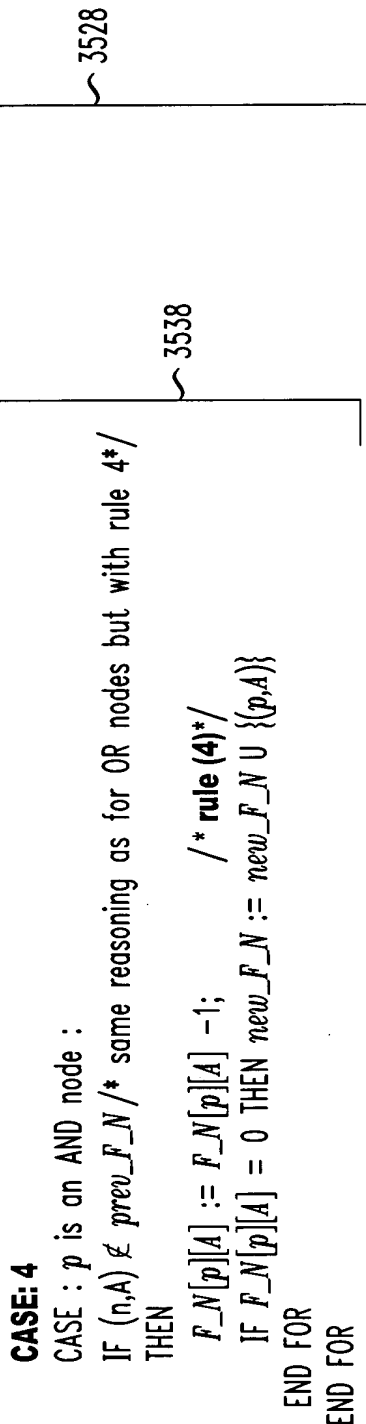
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FIG. 35E



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FIG. 35E  
(cont.)

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```
/* Propagation step */
  New_propagate(new_V_N, new_S_N, new_T_N, new_F_N)
END N-Increment

New_propagate
Input:
  new_V_N: set of pairs (A,A) where A is an attribute node
  new_S_N: set of pairs (B,A) where B and A are attribute nodes
  new_T_N: set of pairs (p,A) where p is a condition node in G and A is an attribute node
  new_F_N: set of pairs (p,A) where p is a condition node in G and A is an attribute node
body:
  FOR each pair (A,A) in new_V_N DO
    propagate_V_N(A,A)
  FOR each attribute node B such that (A,B) ∈ G and (A,B) ∉ HIDDEN_EDGE
    V_N[B][A] := 0; propagate_V_N(B,A)/* rule (16) */
  END FOR
END FOR
FOR each pair (B,A) in new_S_N DO
  propagate_S_N(B,A)
END FOR
FOR each pair (p,A) in new_T_N DO
  propagate_T_N(p,A)
END FOR
FOR each pair (p,A) in new_F_N DO
  Propagate_F_N(p,A)
END FOR
END N-propagate
```

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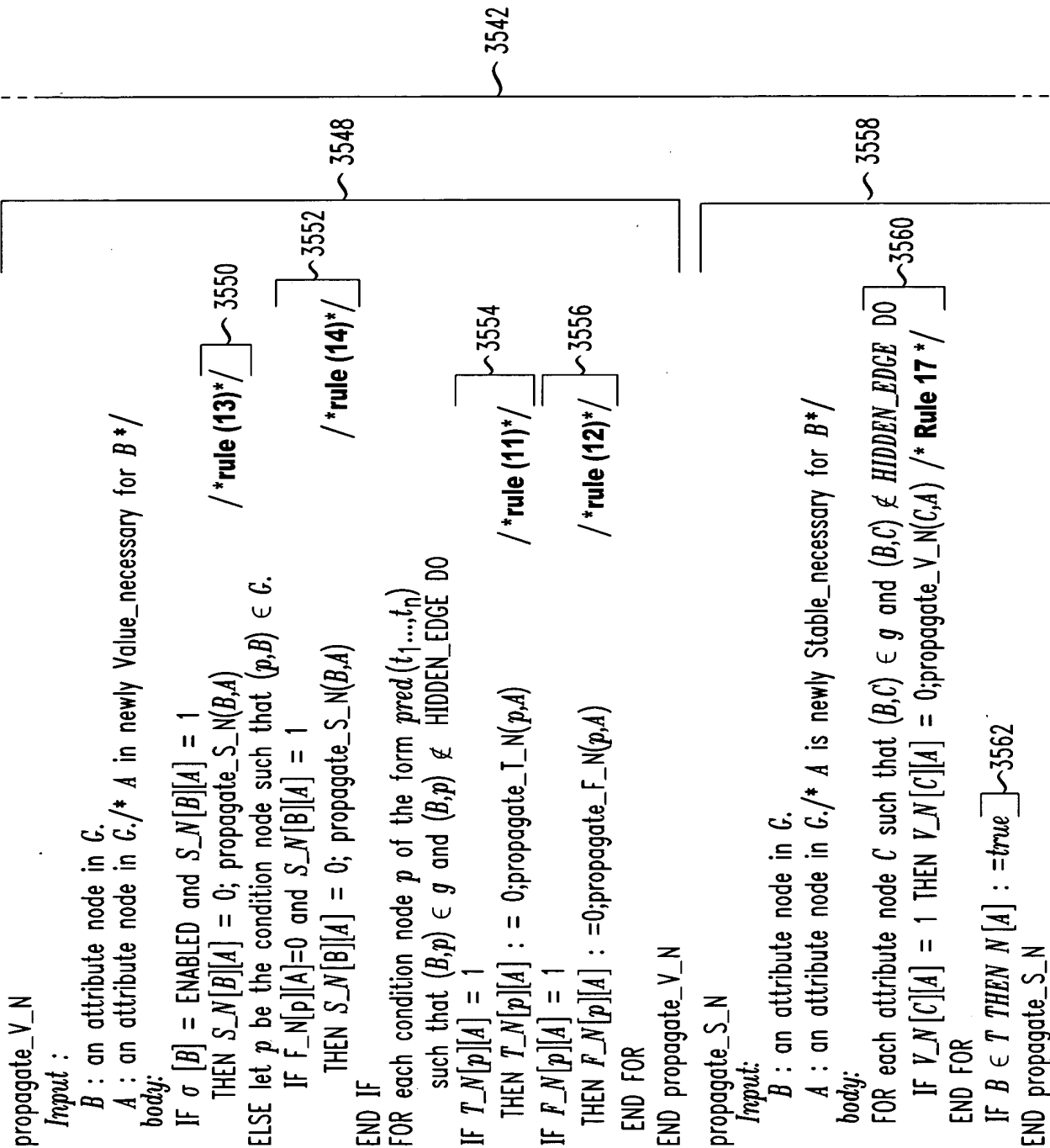
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FIG. 35F





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FIG. 35F  
(cont.)

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propagate\_F\_N  
Input:  
p : a condition node in G.  
A : an attribute node in G./\* A is newly False\_necessary for p \*/  
body:  
let n be the successor of p in G  
IF (p,n) ∈ HIDDEN\_EDGE  
THEN  
CASE : n is an OR or AND node  
IF F\_N[n][A] > 0  
THEN  
F\_N[n][A] := F\_N[n][A] - 1; /\*rules (2) and (4)\*/  
IF F\_N[n][A] = 0 THEN propagate\_F\_N (n,A)  
CASE : n is a NOT node  
IF T\_N[n][A] = 1 THEN T\_N[n][A] := 0;propagate\_I\_N(n,A) /\*rule (6)\*/  
CASE : n is an attribute node  
IF (T\_N[p][A] = 0 or V\_N[n][A] = 0 and S\_N[n][A] = 1  
THEN S\_N[n][A] = 0;propagate\_S\_N(n,A) /\*rules (14) and (15)\*/  
FOR each condition node p' of the form VALUE (n)  
such that (n,p') ∈ G and (n,p') ∉ HIDDEN\_EDGE DO  
IF F\_N[p'][A] = 1 THEN F\_N[p'][A] := 0;propagate\_F\_N(p',A) /\*rule (8)\*/  
END FOR  
FOR each condition node p' of the form DISABLED (n)  
such that (n,p') ∈ G AND (n,p') ∉ HIDDEN\_EDGE DO  
IF T\_N[p'][A] = 1 THEN (T\_N[p'][A] := 0;propagate\_I\_N(p',A) /\*rule (10)\*/  
END FOR  
END propagate\_F\_N

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FIG. 35G

propagate\_I\_N  
 Input:  
 p : a condition node in G.  
 A : an attribute node in G/\* A is newly True\_necessary for p \*/  
 body:  
 let n be the successor of p in G  
 IF (p,n)  $\notin$  HIDDEN\_EDGE  
 THEN  
 CASE : n is an OR or AND node  
 IF T\_N[n][A] > 0  
 THEN  
 T\_N[n][A] := T\_N[n][A] - 1; /\*rules (1) and (3)\*/  
 IF T\_N[n][A] = 0 THEN propagate\_I\_N(n,A)  
 CASE : n is a NOT node  
 IF F\_N[n][A] = 1 THEN F\_N[n][A] := 0; propagate\_F\_N(n,A) /\*rule (5)\*/  
 CASE : n is an attribute node  
 IF F\_N[p][A] = 0 and S\_N[n][A] = 1  
 THEN S\_N[n][A] = 0; propagate\_S\_N(n,A) /\*rule (15)\*/  
 FOR each condition node p' of the form VALUE(n)  
 such that (n,p')  $\in$  G and (n,p')  $\notin$  HIDDEN\_EDGE DO  
 IF T\_N[n][A] = 1 THEN  
 T\_N[p'][A] := 0; propagate\_I\_N(p',A) /\*rule (8)\*/  
 END FOR  
 FOR each condition node p' of the for DISABLED (n)  
 Such that (n,p')  $\in$  G and (n,p')  $\notin$  HIDDEN\_EDGE DO  
 IF F\_N[n][A] = 1 THEN  
 F\_N[p'][A] := 0; propagate\_F\_N(p',A) /\*rule (9)\*/  
 END FOR  
 END propagate\_I\_N

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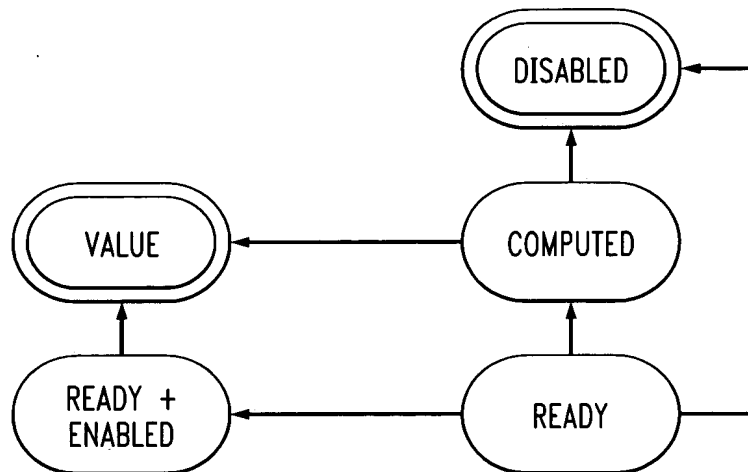
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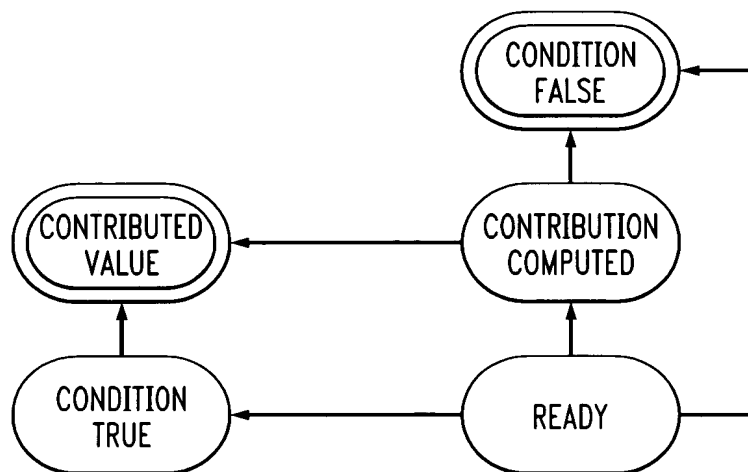


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*FIG. 36*



*FIG. 37*



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FIG. 38

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	A	B	C	D	E
1	source		get_recent_contacts_... (node 504)	get_recent_purchases_... (node 508)	get_account_history_... (node 512)
2			foreign module	foreign module	foreign module
3	cust_rec	account_number	recent_contacts	recent_purchases	account_history
4	<"John Doe", "101 Ash, LA", "gold", FALSE, SV ...>	421135 SV	NS	NS	NS
5			ENABLED + READY	ENABLED + READY	ENABLED + READY
6					
7					
8					
9					
10					

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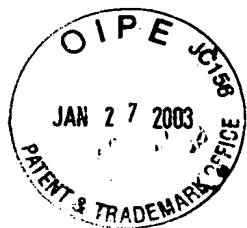


FIG. 38 (cont) 52/56

F	G	H	I	J
calculate_frustration_score (node 516)	calculate_net_profit_score (node 520)	calculate_late_payments_score (node 524)	calculate_cust_value (node 528)	calculate_marketing_vs_collections (node 532)
"add contribs. of true rules and round up, to max of 10"	"add contribs. of true rules"	"true rule wins; default is 0"	"add contribs. of true rules and round up, to max of 100"	"any true rule gives collect; default is marketing"
frustration_score	net_profit_score	late_payment_score	cust_value	marketing_vs_collections
NS	NS	NS	NS	NS
READY	READY	READY	ENABLED + READY	READY
READY	READY	⊥	READY	"collect" C-C
READY	READY	condition true	⊥	
	READY	⊥	10 C-V	
	⊥		⊥	
	50 C-V		READY	

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FIG. 39

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	A	B	C	D	E
1	source		get_recent_contacts_... (node 504)	get_recent_purchases_... (node 508)	get_account_history_... (node 512)
2			foreign module	foreign module	foreign module
3	cust_rec	account_number	recent_contacts	recent_purchases	account_history
4	<"John Doe", "101 Ash, LA", "gold", FALSE, SV ...>	421135 SV	NS	[<8-10-98, coat, 1, \$50> <6-15-98, hat, SV 1, \$20>]	<10, 45, [<9-18 -98 PAY, \$40> <8-10-98, SV ORDER, \$50>]
5			ENABLED + READY	VALUE	VALUE
6					
7					
8					
9					
10					

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FIG. 39 (cont) 54/56

F	G	H	I	J
calculate_frustration_score (node 516)	calculate_net_profit_score (node 520)	calculate_late_payments_score (node 524)	calculate_cust_value (node 528)	calculate_marketing_vs_collections (node 532)
"add contribs. of true rules and round up, to max of 10"	"add contribs. of true rules"	"true rule wins; default is 0"	"add contribs. of true rules and round up, to max of 100"	"any true rule gives collect; default is marketing"
frustration_score	net_profit_score	late_payment_score	cust_value	marketing_vs_collections
NS	SV ⊥	SV 9	NS	NS
READY	DISABLED	VALUE	ENABLED + READY	ENABLED + READY
READY	⊥	⊥	⊥	"collect" C-C
READY	READY	9 C-V	⊥	
	-9 C-V	⊥	10 C-V	
	⊥		⊥	
	50 C-V		READY	

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*FIG. 40A*

Initialization

Based on the DL specification, compute rows 1, 2, and 3 of the display; } 4002

For source attribute cells or row 4 do:

For each source attribute with value, insert value and apply  
"attribute\_value\_indication"; } 4004

For each source attribute that is disabled, apply  
"attribute\_disabled\_indication";

For each non-decision module

In row 5, apply "module\_uninitialized\_indication"; } 4006

In row 4, apply "attribute\_uninitialized\_indication";

For each decision module

In row 5, apply "module\_ready\_indication"; } 4008

In row 4, apply "attribute\_uninitialized\_indication";

For each cell in rows 6,7,8,.., apply "rule\_ready\_indication" } 4010

Iteration

For each event of execution engine do

Case on event\_type

non\_dec\_module\_enabled: } 4012  
in row 5, apply "module\_enabled\_indication";

non\_dec\_module\_ready: } 4014  
in row 5, apply "module\_ready\_indication";

non\_dec\_module\_ready+enabled: } 4016  
in row 5, apply "module\_ready+enabled\_indication";

non\_dec\_module\_computed: } 4018  
in row 5, apply "module\_computed\_indication";  
in row 4, label corresponding attribute cell with the value computed  
and apply "attribute\_computed\_indication";

non\_dec\_module\_value: } 4020  
in row 5, label cell for this module as "value" and apply  
"module\_value\_indication";  
in row 4, label corresponding attribute cell with value assigned and  
apply "attribute\_value\_indication"

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*FIG. 40B*

non\_dec\_module\_disabled:  
    in row 5, label cell for this module as "disabled" and apply  
        "module\_disabled\_indication";  
    in row 4, label corresponding attribute cell with "⊥" and apply  
        "attribute\_disabled\_indication" 4022

dec\_module\_enabled+ready:  
    in row 5, label cell with "enabled+ready" and apply  
        "module\_enabled+ready\_indication"; 4024

dec\_module\_computed:  
    in row 5, label cell with "computed" and apply  
        "module\_computed\_indication";  
    in row 4, label cell with the computed value and apply  
        "attribute\_computed\_indication"; 4026

dec\_module\_value:  
    in row 5, label cell with "value" and apply  
        "module\_value\_indication";  
    in row 4, label cell with the computed value and apply  
        "attribute\_value\_indication"; 4028

dec\_module\_disabled:  
    in row 5, label cell with "disabled" and apply  
        "module\_disabled\_indication";  
    in row 4, label cell with "⊥" and apply  
        "attribute\_disabled\_indication"; 4030

comp\_rule\_condition\_true:  
    to corresponding cell, apply "rule\_cond\_true\_indication"; 4032

comp\_rule\_contribution\_computed:  
    to corresponding cell, label with computed value and apply  
        "rule\_contribution\_computed\_indication"; 4034

comp\_rule\_contributed\_value:  
    to corresponding cell, label with computed value and apply  
        "rule\_contributed\_value\_indication"; 4036

comp\_rule\_condition\_false:  
    to corresponding cell, label with "⊥" and apply  
        "rule\_condition\_false\_indication"; 4038

EndCase

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